

Personal Gravity and Networking

A one day course, 9:30am to 4:30pm



Related Courses

- Communication & Influencing Skills
- Speaker Coaching & Presentation Skills
- Time Management
- Your Reputation, Your Career
- Does my Career Look Big in This?

If you are interested in a bespoke version of this course, or a combination of any of our other courses, please contact us to discuss your requirements.

For other courses and dates, please visit us at www.tmcstraining.co.uk



Advanced Infrastructure Solutions
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Introduction

Great leaders have gravity. They attract people with their passion and enthusiasm. They retain the best people. They make a difference with a consistent approach. They always seem to achieve a top performance.

Gravity brings order to leadership. Gravity is about attracting, retaining and growing:

- Your team
- Business advocates
- Market share
- Your network

How much gravity do you have? How can you increase it and pull the best people and the best business towards you? How can you increase your gravity to keep the best people with you?

Get that right and long-term your team and/or organisation will achieve their objectives and achieve success with less effort.

Who Should Attend?

Anyone wishing to explore and identify new methods of achieving greater long term success - **without** having to put in more time and effort in realising that success.

Benefits

This workshop will help participants:

- Identify the value and benefits of increasing gravity;
- Show individuals who have achieved outstanding success by working on their gravity;
- Provide a structure to deliver a great gravity message;
- Practice improving their gravity;
- Plan improving their gravity;
- Putting gravity into action.

Course Content

Participants will examine the following:

- Understanding the gravity concept and how it can enhance your business and marketing;
- See successful people in action who have and continue to develop their gravity;
- Be able to develop their own brand statement;
- Identify areas of their work where increasing gravity can have a positive impact.